

Case Study #1



East Irondequoit CSD

Colin Pierce

Assistant School Business Administrator



They are **comfortably and confidently investing an additional \$20.4 million** per year, on average.



By using time-horizon data, they are **earning 1.28% on all cash** as of December 31, 2020.



The District is **saving about two hours per week** on its liquidity-management practices.

Most see cash as a non-performing asset.

We see it differently.

At three+one, we know how to make cash work for you.

Contact us today.

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– Or –

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A pure & independent perspective to ensure every dollar you have works for you.
Every day.



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Helping School Districts

Ithaca City School District, Orleans-Niagara BOCES, and East Irondequoit Central School District are setting new standards in cash and liquidity management. These school districts are maximizing the value on their tax dollars through liquidity data. With the passage of the American Rescue Plan, liquidity management will become a greater focus for public entities.

With the NY State Comptroller focusing on cash/liquidity management, here's how these three entities are leading the way.

“cashVest has allowed our district to take control of our money. It has enabled us to maximize our earnings and increase revenue, even during the recent economic downturn. cashVest's use of data analytics provides us with confidence when investing district funds and is a great resource when analyzing our existing banking relationships.”

— Colin Pierce, East Irondequoit CSD

Though interest rates have gone up and down for over 100 years, the importance of cash/liquidity management has always remained vital, especially in today's market environment.

By using our innovative liquidity data tools, you can truly maximize the value of your taxpayer resources. To learn more, contact us today.

Case Study #2



Ithaca City School District

Amanda Verba
Chief Operations Officer



They are **exceeding marketplace benchmark rates on cash by 78%** (2020).



Utilizing investment tools from IPS previously not in use and allowed by GML.



Updating their collateral policy to **meet state guidelines and improve their options with their bank(s).**

Case Study #3



ORLEANS/NIAGARA
Board of Cooperative Educational Services

Orleans-Niagara BOCES

Dr. Clark Godshall
District Superintendent



Reducing balances required to **offset banking fees by over 250%**, leading to greater confidence when paying their operating expenses.



Implementing weekly cash forecasts to **confidently increase investments by 25%**.



Using peer and marketplace data to certify that their **relationships with local, regional, and large national banks are equitable.**

To learn more, contact us today
or visit www.threeplusone.us

